

Message Text

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62

ORIGIN COME-00

INFO OCT-01 AF-05 ISO-00 EB-05 SS-20 RSC-01 /032 R

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DRAFTED BY: COM/BIC-287/DOGORDON/GJW

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STATE/AFW/MWYGANT

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R 302154Z NOV 73

FM SECSTATE WASHDC

TO AMEMBASSY COTONOU

UNCLAS STATE 235435

E.O. 11652: N/A

TAGS: BGEN, BFOL, DM

SUBJ: POTENTIAL INTEREST OF U.S. FIRMS IN DAHOMEY HOUSING
INVESTMENT

REF: COTONOU'S T-1645, 11/8/73

1. AMBASSADOR ANDERSON, AT MEETING IN COMMERCE, DISCUSSED
NOVEMBER 26 MCNAMARA LETTER REGARDING VISIT OF ROBERT
MASON OF CENTURY BUILDING SYSTEMS TO INVESTIGATE DAHOMEY
HOUSING MARKET. FINANCING PROBLEM FOR ANY VENTURE CONTEM-
PLATED BY CENTURY ALSO MENTIONED.

2. WHILE THERE ARE A NUMBER OF U.S. FIRMS WITH A WIDE
VARIETY OF MODULAR OR PREFABRICATED SYSTEMS POTENTIALLY
ADAPTABLE TO DAHOMEY NEEDS, LACK OF SPECIFIC DETAILS HERE
ON TYPE OF UNITS WANTED, SIZE, MATERIALS AVAILABLE,
POSSIBLE LOCAL PARTNERS, DEFINITION OF WHAT IS
MEANT BY LOW COST, ETC., HAMPER OUR CONTACTS WITH AMERICAN
COMPANIES. PLANS FOR FINANCING EVEN MORE CRUCIAL AS
HOUSING VENTURES TRADITIONALLY DIFFICULT FIELD FOR NORMAL
INTERNATIONAL EQUITY AND LOAN SOURCES.

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EM REQUEST EMBASSY DISCUSS THIS REQUIREMENT FOR DETAILED

INFORMATION WITH APPROPRIATE MRGO OFFICIALS AND SUBMIT
REPORT IN ORDER TO PERMIT COMMERCE UNDERTAKE MORE
EFFECTIVE EFFORT TO IDENTIFY POTENTIALLY INTERESTED U.S.
FIRMS. KISSINGER

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
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Disposition Event:
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